The journey had begun 20 years ago. Two decades and all through, Samarthanam has been the umbrella organization for many people in need. And today, as we close on the twentieth year, we celebrate the many success stories that Samarthanam has supported.

Samarthanam speaks of accessibility, innovation, technology and diversity in all its programmes. These four prime attributes are focused in every initiative that Samarthanam conceptualizes. The objective behind every project at Samarthanam is to empower persons with disabilities and support their well-being. And this year, we witnessed a surge in the number of initiatives across the country. The expansion was massive and so was the impact. Skilling centres were established across major cities of India including Hyderabad, Guntur, Ananthapur, Bangalore, Mumbai and Chennai. Samarthanam in the past one year is actively spreading out to more regions and absorbed more beneficiaries. The number of establishments has increased with great support from a few corporate firms who have sponsored certain skilling and training projects.

This financial year, the focus has been largely on spreading wings and establishing more skilling centres along with supporting higher education. Education is believed to be the building block of every individual and Samarthanam education initiative takes pride in many kids who have excelled in academics from Samarthanam schools. The kids, who seek support from Samarthanam, come from remote villages but that do not stop them from dreaming big. Pankaj, a visually impaired student, completed his Bachelor in Business Management this year and is now planning to pursue further studies in one of the top management institutes of the country. Priyanka, visually impaired, is the topper in MA from Bangalore University and wishes to pursue PhD. These names serve as true examples of individuals who go beyond barriers to achieve success.

The year had begun with a great personal loss to me and to the world of blind cricket. A dear friend, partner, colleague and adviser, Nagesh, had left us all in great sorrow. Blind cricket fraternity mourned his death and resolved to go the extra mile to achieve his vision. Cricket is my passion and so was Nagesh’s. We are great cricket enthusiasts who efforted to see it on an international stage in the long run. Cricket Association for the Blind in India (CABI) came into form for taking Nagesh’s dream of upgrading blind cricket to an international level. Blind cricket grew from mere teens to a complete professional and hosting T20 World Cup 2017 proves the same. The exemplary event brought together 5 million people to cheer for the game, a milestone in the history of cricket for the blind. Large portion this year, Samarthanam team was occupied with the groundwork and implementation of World Cup. The event was huge which involved 10 countries and held in 48 matches across 12 cities. Indian Blind cricket team displayed amazing proficiency and hard work and won the World Championship again. The felicitations and appreciations were numerous. I appreciate the entire team, the efforts of CABI, sponsors, supporters, Government, volunteers and well-wishers, in India and abroad, without whom the achievement is incomplete. The victory is an acknowledgment to Nagesh’s dream of world acclaim to blind cricket.

Samarthanam received immense support in many ways for many initiatives from corporate. World renowned corporate firms had begun to approach Samarthanam last year and the alliance is still continuing to date, with a big rise this year. I am glad that the sponsors believe in our efforts and come forward to lend a hand. We appreciate their generosity and hope to tread on the same road much further.

I hugely thank my colleagues, board, donors, supporters and volunteers for taking Samarthanam closer to its vision of touching 100,000 people with disabilities by year 2020. As we inch closer to our target, increasing the impact and catering to more people with disabilities, your support is highly imperative. Thank you for walking along and I look forward to journeying many miles further taking Samarthanam and its services worldwide.

(Mahantesh GK)
Founder Managing Trustee
Samarthanam Trust
Samarthanam Trust for the Disabled, founded in 1997, is an NGO working towards facilitating opportunities to enable persons with disabilities and the underserved to keep pace with the rest of the society by providing quality education, accommodation, nutritious food, vocational training and placement based rehabilitation. It was established by Mahantesh G Kivadasannavar along with his schoolmate and childhood friend, Late. Nagesh SP. The organization is affiliated to the World Blind Union and one of those few non profits to be awarded the Special United Nations Consultative Status in 2015. Samarthanam is pan India with its 15 offices and burgeoning reach. It reaches out to beneficiaries from diverse verticals through multiple divisions spread across India.


**Vision**
An inclusive society free from discrimination where persons with disabilities become contributing members, living with dignity and respect.

**Mission**
To empower visually impaired, disabled and underprivileged people through developmental initiatives focusing on educational, social, economic, cultural and technological aspects.

**VISION 2020**
Samarthanam envisions to reach 100,000 persons with disabilities by year 2020
JOURNEY so far...

1997
Samarthanam Trust for the Disabled Registration

1999
Inauguration of IT Centre for people with visual impairment

1999
'Sunadha' Launch
A troupe of artists performing across India and abroad

2003
'Parisara' Launch
A dry waste management programme

2008
Samarthanam School
Primary School initiated

2007
'Swadhera'
A centre for women in distress

2009
Samarthanam Expands
Samarthanam expands to Northern Karnataka

2004
Samarthanam School
High School established

2010
'CAHI' Formation
Cricket Association for the Blind in India registered

2012
Expands further
- Samarthanam launched in USA
- India wins 1st World Cup Cricket

2013
Expansion again
Samarthanam in Northern India (Jharkhand)

2015
ID School launch
- Special School for students with Intellectual Disabilities
- Samarthanam launched in UK

2014
'Punar' Launch
A project for making of handicrafts

2016
T20 Asia Cup
- India wins T-20 Asia Cup;
  LRCs in Hyderabad, Delhi and Mumbai

2017
T20 WorldCup
- India wins T-20 World Cup;
  LRC in Chennai

NOW

www.samarthanam.org
The growth story...

Accessibility and Technology were the two strong attributes on which Samarthanam’s foundation stone was laid. It all started in 1997 with an IT centre built to train youth with disabilities and introduce them to the world of computer technology. Alongside artists with disabilities were also being encouraged to adorn the stage and portray talent. After a long journey from 4 beneficiaries receiving our services, today, the house of Samarthanam supports 50,000 people from various categories.

All through the journey there has been significant support from many corporate companies, people, Government, employees and volunteers. Mahantesh GK, a visually impaired MA English graduate is the captain of the ship who has been steering the wheel right from day one. This year Samarthanam celebrated its 20th anniversary and the achievements in which he takes pride. Samarthanam initiatives were, step by step, well drafted to encompass people in need and present them with a brighter future. The mid day meal programme, launched in 2003, grew to be a food server to kids from more than 50 Government schools in Bengaluru in 14 years of its launch. As the education vertical took off in 2004, the schools started spreading their wings and absorbing more kids helping them pursue education. More than 11,000 kids have received education till date at Samarthanam schools and with the new Barrier-free Residential School coming up, admissions are going to increase hugely.

With each year passing by, Samarthanam brought in initiatives like Swadhara, Parisara, Punar, and school for intellectually disabled. Samarthanam realm is spread across 15 cities of India, in the USA, UK, with more than 50 branches altogether. Of the entire work force at Samarthanam 34% are employees with disability. The entire team of 526 employees take active responsibility in catering to the society. A strong volunteer base of 10,000 plus aid in organizing events, be it any magnitude. Sports is a strong division at Samarthanam providing rehabilitation to persons with disabilities. Cricket Association for the Blind in India (CABI) is the sporting arm of Samarthanam training blind cricket aspirants and churning out world class players like Shekhar Naik who has been recently conferred the Padmashree award by Indian Government.

The impact Samarthanam has created in the past 20 years is evident in initiatives like Schools for children with disabilities, youth with disabilities pursuing higher education at institutes like IIMs, cultural performances across the world by artists with disabilities, Livelihood Resource Centres pan India, supporting women in distress and more in the making. Samarthanam’s reach since inception includes 11000 kids who have received education, LRCs’ which trained 9550 individuals, around 100 artists who have given more than 3000 performances across world, touched 25000 visually impaired cricket enthusiasts, 2.4 lakh tonnes of dry waste processed, 2567 women empowered and the numbers are rising each year!

Samarthanam has a vision to reach out to 100,000 disabled persons across India by the year 2020. It is expanding successful PAN India looking forward to providing services to ‘divyang’.
Samarthanam Reach

SAMARTHANAM CENTRES
ACROSS 15 CITIES IN INDIA
» Bengaluru
» Belagavi
» Dharwad
» Bellary
» Gadag
» Jharkhand
» Anantapur
» Guntur
» Delhi
» Mumbai
» Hyderabad
» Chennai
» Kochi
» Pondicherry
» Gurgaon

OFFICES IN USA AND UK

Beneficiary Reach 50,000
7 Initiatives
Centres across India 15
Employees 526
37% women
34% disabled
Volunteer Base 10,000
100+ corporate support

SINCE INCEPTION....

11,000 kids educated
9,550 youth trained
25,000 visually impaired cricketers
2.4 lakh tonnes of dry waste processed
2567 women empowered
50 schools receive meals
Beneficiaries from initiatives

- Primary School: 128
- ID School: 70
- High School: 120
- Higher education: 528
- Trainees: 2030
- Visually impaired players: 25000
- Registered artists: 300
- Wards covered: 33
- Households covered: 300000
- Beneficiaries: 70
- Meals served: 7300
- Corporates involved: 100
Goals for the coming year... 2017

**Barrier Free Residential School** up and running with 700 kids receiving education and other allied services

**Skilling Centres** across the country absorbing more beneficiaries raising the number to 20,000 skilled individuals and establishing 5 more centres

Increase the **Digital Libraries** count to 10 with technology upgrade

**Parisara** to continue effort on recycling and tie up with more people and organizations

Initiate the process of building a **Stadium** for sports enthusiasts and motivating blind cricket players mainly

Encouraging **Blind Cricket** in India and abroad, taking the game across international borders

Initiate **Blind IPL** encouraging visually impaired cricketers

CABI to extend invitation to other country teams to participate in **ODI Championships** and Bilateral Series

**Sunadha team** to visit 3 countries this year with awe-inspiring performances

Employment opportunities to women at **Swadhara**

**Vidyaprasad** dedicatedly to serve food to 1000 more children from schools across Karnataka

Encouraging students, cricketers, residents and beneficiaries to **pursue their interests** respectively and participate in more allied activities

Spread the word on making **accessibility** a necessary feature in all the organizations, companies, colleges, schools and other places

Associate with corporate on the **CSR** front and double the number of alliances to 200+

Constructing **Disabled friendly buildings** at JP Nagar, Mysore, Dharwad and Ananthapur

Samarthanam to expand its reach to **Canada and Singapore**

Touch **80,000** beneficiaries with the diverse initiatives spread across various sectors
Our Well-wishers

Companies

3M
Accord Laser Machining Private Limited
Adobe Foundation
Amway Opportunities Foundation
ANZ
Arctern Consulting Pvt Ltd
AT & T Services
Bank of America
Bank Of Baroda
BMC Software
Brillio
Cibersites India Private Limited
Citi Foundation
Commscope Networks India Pvt Ltd
Crisil Limited
Deloitte Consulting India Pvt Ltd
Direm Marketing Services (Bangalore) Pvt Ltd
Engineers India Limited
Epsilon
Every India Private Limited
First Advantage
GKN Sinter Metals Pvt Ltd
GMR Varalakshmi Foundation
Goldman Sachs
HDFC Standard Life Insurance Co
IndusInd Bank
Infineon Technologies India Pvt Ltd
Infinera India Private Limited
Infovision
Intel Securities Group

ION Global Solutions Pvt Ltd
ITC Skilling
ITC Wow
Leverstrauss
Lifestyle International Pvt Ltd
Mahindra Lifespace Developers Ltd
Manhattan Associates (India) Development Centre Private Limited
Mentatke Bangalore Pvt Ltd
Menzies Bobba Ground Handling Services Pvt Ltd
Micro Plastics Pvt Ltd
Microsoft India
Mindteck India Ltd
Morgan Stanley Advantage Services Pvt Ltd
Nasscom Foundation
Netapp
NTT Data Information Processing Services Pvt Ltd
NVIDIA Graphics Pvt Ltd
Otis Elevator Company (I) Ltd
Praxair
Salesforce Com India Pvt Ltd
Sandisk Corporation
Sarojini Damodaran Foundation
SBI
Sonus Networks India Pvt Ltd
Sopra India Yogadaan Trust
Target Foundation
Tata Trust
TE Connectivity Services India Pvt Ltd
Tetrapack India Pvt Ltd
The American India Foundation
The Hutti Gold Mines Company Limited
Thomson Reuters India Private Limited
Time Analytic & Shared Services Pvt Ltd
Vaishnavi Infrastructure Pvt Ltd
Vmware Software India Pvt Ltd
Wadhwani Operating Foundation
Wellsfargo
Yokogawa India Ltd

**Foundations**
Charities Aid Foundation
Dayanand S Rao Educational Trust
Give India Foundation
NASSCOM Foundation
Pesialozzi Adaikappa Educational Foundation
The American India Foundation
Wadhwani Foundation

**Governments**
DDUGKY
Government of Karnataka
Jilla Panchayat
Ministry of Social Justice
Womens and child Welfare Department
Learning never exhausts the mind!

Leonardo Da Vinci
School is the rightful place for children and supporting the study dreams of many little ones, Samarthanam schools have been providing educational services to children across Karnataka. Samarthanam Primary school, high school, school for intellectually disabled and higher education support are the various units which provide education at different levels. Along with education, sports, extra-curricular activities, excursions and cultural activities are equally encouraged.

This year, the building of Barrier-free Residential School has come to a significant stage. It is hoped to be completed by this year end and house more than 700 students who would be able to make use of its facilities. The key features of the building include complete accessibility to address needs of all disabilities, ultramodern infrastructure with accessible assistive technology, auditorium with meditation hall, yoga centre, gymnasium and therapy rooms.

### Primary School

<table>
<thead>
<tr>
<th><strong>School strength</strong> 128</th>
<th><strong>Special classes for academically non-performing students</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>New admissions</strong> 53</td>
<td><strong>Increased corporate involvement</strong></td>
</tr>
<tr>
<td><strong>Free education</strong></td>
<td><strong>Active participation in sports, culture, educational tours and seminars.</strong></td>
</tr>
<tr>
<td><strong>Specially trained teachers</strong></td>
<td><strong>2 lakh volunteer hours</strong></td>
</tr>
<tr>
<td><strong>Sign language introduced at primary level</strong></td>
<td><strong>Introduced a new hostel facility for girls</strong></td>
</tr>
<tr>
<td></td>
<td><strong>Participated in various cultural, sports and educational events</strong></td>
</tr>
</tbody>
</table>
Special School for Children with Intellectual Disabilities

- School strength 70
- New admissions 36
- State-of-the-art facilities
- Specially trained teachers
- Teacher student ratio 1:7
- Offered regular Trainings and seminars for teachers
- Participated in Quizabled 2017- special quiz for special kids and won many prizes
- Introduced AMBA* computer training programme
- FlipKart selected special kid’s drawing for printing Holi greeting cards
- Vocational training to make varieties of newspaper bags- Income generated 1160

*AMBA is an Ashoka Fellow driven registered Trust which trains and employs intellectually challenged adults for training on business processing using innovative teaching methodologies.
High School

School strength **120**

SSLC exam results **64%**

23 cleared in SSLC exam

Target to support disabled and underprivileged students

Quality education along with sports and other activities at district level

Cluster Level Prathibha Karanji competitions participated

Computer training provided to the students making them ready for the technology driven world

Girl students provided with a comfortable and safe study environment
Way Forward

Samarthanam envisions to reach 100,000 persons with disabilities by year 2020 and a large portion would constitute from schools. As the cutting edge disability-friendly free residential school, sprawling over 48,000 square feet, completely takes shape by the end of 2017, the next academic year would witness the inauguration of the new Residential School with complete accessibility on board. Students at all levels would be supported to follow their education dreams and achieve their goals.
Ramesh is a bright student currently studying in tenth grade at Samarthanam High School. Son of Ningappa and Sakamma, Ramesh is visually impaired from birth. Being economically poor did not stop him from expressing keen interest in higher education. He joined Samarthanam High School, where the institution encouraged his interests, bore all the expenses including food and accommodation and supported him all through. Ramesh is also interested in drawing and Bharathnatyam. He shows great interest in sports as well and received accolades in many events.

Manu is a 16 year old orphan from a village near Hassan who is physically handicapped by birth. He came to Samarthanam in 2011. He is an individual with great resolve who has overcome his physical disability through vigorous physical training. PT is one of his favourite hobbies now. He also takes interest in drawing. Manu’s artistic skills are flourishing and he aspires to be a software engineer. For a student of class eighth, having accomplished so much is laudable. His story has provided inspiration to many people through media coverages with special mention of his acting skills in the Kannada Movie, Chalagara. Manu is an inspiration and he couldn’t have done it alone. He says that he owes it to Samarthanam.

Suhas aspires to become an engineer or scientist. He can read and write Kannada, English and Hindi and is currently studying in ninth grade at Samarthanam High School. Son of Mohan and Latha, he is economically poor and physically challenged by birth. He exhibits keen interest in academics and scored 80% in his eighth grade exam. Acknowledging his capability, Samarthanam supports Suhas in his pursuit and provides free food, accommodation, text books, note books and stationery. He is very interested in quiz, sports and received many prizes as well.
LIVELIHOOD RESOURCE CENTRE
Skilling centres, spread across 15 cities of India, provide technical and sector based skill training to youth with disabilities. The Skilling Centres are soaring with technology and equipped with accessible infrastructure to support persons with disabilities. The training, food and accommodation is provided free of cost and post training, the candidates are provided with placement and post placement support. Samarthanam has 15 Skilling Centres running currently across India at major cities including Bangalore, Jharkhand, Anantapur, Guntur, Delhi and Hyderabad.

**Skilling Centres**

Samarthanam launched *five new Skilling centres* this year in Guntur, Anantapur, Mumbai, Hyderabad and Delhi. Given the high demand for such services and its potential to transform lives of youth with disabilities, Samarthanam, joined hands with Microsoft and established 2 Skilling Centres in Anantapur and Guntur, Andhra Pradesh to train disabled and underprivileged beneficiaries. With the support of Citi Foundation, Skilling Centres in Delhi, Mumbai and Hyderabad were launched.
Skilling Centres- pan India

Bangalore, Dharwad, Gadag, Belagavi, Bellari, Ananthapur, Guntur, Hyderabad, Delhi, Jharkhand

Skilling centres target persons with disabilities and economically challenged, between the age group of 18 and 35 years. The focus is more on empowering women and making them independent. Samarthanam skilling centres pan India is changing the attitude of the community towards PwDs by setting live examples of them receiving job opportunities on par with the others. They are bringing in a societal transformation by empowering people with disabilities in all walks of life through systematic career guidance, skill training and placement.

Through skilling and empowerment the PwDs have earned a higher status of life in the society. This year, many new technologies have been introduced to upgrade the training process. On-job training has been introduced through a lot of role-play and learning based activities, so that the trainees can adapt themselves to the job environment. One of the major highlight this year would be the application for androids and iPhone which is being developed to address the digital accessibility and mobility issues of the disabled students. The progress this year is evident through the placements which happened after the completion of the training.

### Highlights

» Placement received in leading MNCs like Accenture, T.E Connectivity, Thomson Reuters, Intel, IBM, HSBC etc.

» Increased reach through new centres in Delhi, Andhra Pradesh, Mumbai and Telangana.

» Successfully implemented DDU-GKY project from MORD in two locations to empower and employ PwDs.

» Trained 2030 PwDs in various domains such as IT/ITES, Banking, Finance, Insurance, Retail, Beautician, Tailoring etc across India

» Achieved 72% placement in various job roles matching their respective profiles

» Conducted strategic meetings in various locations to sensitize the employers map different job roles for PwDs which in turn would help them analyze their potential and resulting in increased placements

» Regular workshops extensively conducted in various locations across India to sensitize PwDs about the scope of skilling

» Provided ample exposure to the corporate world by organising industrial visits to reputed organisations like T.E connectivity, ADOBE, 3M, DELL, Wells Fargo, HAL etc helping the PwDs understand the real-time work environment.

<table>
<thead>
<tr>
<th>PwDs trained</th>
<th>Directly trained</th>
<th>Trained through Partners</th>
<th>Placed</th>
</tr>
</thead>
<tbody>
<tr>
<td>2030</td>
<td>1680</td>
<td>350</td>
<td>1279</td>
</tr>
</tbody>
</table>

72% PLACEMENTS
Progress and Impact

» Substantial scale up in terms of placing candidates in esteemed organizations with higher responsibilities.
» Upgraded with accessible and advanced infrastructure resulting in a state of the art training facility.
» Incorporated new technologies such as CCTV surveillance, Bio Metric attendance etc, for easy implementation of the program.
» Tremendous increase in the numbers across the areas of operation and the impact group.
» Expansion of LRCs by setting up new centres across India
» Increased partnerships with institutions for an increased reach
» Initiatives to emphasize on empowerment and employment of women
» Exclusive women oriented skilling projects in various centres to train women in industry relevant trades

Way Forward

Samarthanam skilling centres aim to expand further across India absorbing more people in need. A target of 5 more skilling centres spread across the country empowering 10,000 more people is on the list. The word on including accessibility as a prime feature across all organizations will be highly promoted. Pulling in more corporate for heightened employment opportunities to the trainees increasing the placement percentage to 80 is also on the agenda.
Stories of Change...

Kiran was not very eloquent and lacked confidence. He hesitated to speak and approach people before joining Nipuna. Today he is not only a talker but also has improved confidence levels after the completion of Nipuna skill development training program. Kiran is specialized in teaching JAWS and NVDA. He got placed as a trainer of JAWS and NVDA for the visually impaired beneficiaries of Ananthapur.

Jyothi hails from a small town of Andhra Pradesh and grasped good communication skills from Nipuna training program along with good knowledge in data migration tools like Excel and PowerPoint. She became a better communicator, data migration expert and a better power point presenter after training. She got placed as a Librarian at Amway Daisy Library in Guntur.

Ghousia Banu hails from Karnataka and is visually impaired from the age of 12. Ghousia completed her 10th grade, PUC and college from her hometown. She acquired 55% in 10th and 55% in her Pre-University. Ghousia is an amazing singer and is very fond of cooking. Apart from these Ghousia always wanted to be self sufficient and support her family. She took up the training despite many hesitations and was trained in IT, English, Communication skills. Post which, she got placed in National Association for the blind as an IT trainer. Ghousia now supports her family with pride.

DDU-GKY Skill Program

Deen Dayal Upadhyaya Grameen Kaushalya Yojana (DDU-GKY) is the skilling and placement initiative of the Ministry of Rural Development (MoRD), Government of India. Samarthanam is one of the Project Implementing Agencies to implement this Skilling initiative and the first organization in the country to take the initiative under this DDU-GKY Scheme.

Samarthanam Trust for the Disabled this year trained 100 PwD Candidates under the DDU-GKY Program. 60 from Bangalore Center and 40 from Dharwad Centre.
Punar Project

“Punar,” is a Social Enterprise initiative by Samarthanam Trust for the Disabled. It is a women empowerment project providing livelihood opportunities to women with disabilities and from rural areas. The team at Punar makes handicrafts from dry waste through recycling and upcycling. The products include hand-made paper products, various fabrics block printed and embroidered and made into accessories like handbags, soft toys, embroidered scarves and home furnishings. Through Punar project, women with disabilities and from rural areas are provided with regular employment and the ease of working from their respective residences.

Currently Punar supports 20 women across three groups ‘Kirana,’ ‘Deepa’ and ‘Achalu,’ who expertise in making hand-made paper products, block printing and hand and machine embroidery on silk, cotton and blended fabrics. Punar products are also displayed at stalls set up occasionally at various corporate companies and this year there have been many similar events.
Digital Book Library

Samarthanam Digital Book Libraries are aimed at making education accessible for the print-disabled including visually impaired, dyslexic children and those with verbal processing difficulties. The prime focus of Digital Book Library is on providing practical support to school and college students, making course material and books available in formats supported by screen reader software. The initiative, digital library, was the first of its kind to be set up and operational in India. Currently there are 6 Digital Book Libraries established across major cities of India.

This year, Samarthanam and Amway Opportunity Foundation launched Audio-Braille Libraries in Hyderabad, Guntur, Kochi and Pondicherry. This set up would highly help visually impaired and young adults easily access plethora of books without any hassle.

- **6 Digital Libraries**
- **5 Cities**
- **5000 Audio Books in Hindi and English**
- **1500 Braille Books and magazines**
- **5000+ Ink Books**
- **3000+ Books from Primary school library documented**
- **500 PDF Books**
- **250 Scanned books**
Project Amita was selected by Citi Foundation as one of its six partner recipients of the 2016 India Innovation Grant Program, given Samarthanam’s ability to foster an open-minded culture that practices dignity for all. Project Amita is well designed to empower youth with special needs to ensure their presence, talents and capabilities are not lost but, rather, valued in the communities we live in, particularly at this stage of India’s inclusive development. We take pride in this partnership that is focused on imparting life skills training to more than 600 individuals, and is in line with the Government’s mission to ensure that persons with special needs enjoy their rights equally with others, under the ‘The Rights of Persons with Disabilities Act, 2016’

DEBASIS GHOSH,  
PUBLIC AFFAIRS OFFICER,  
CITI INDIA
Samarthanam’s Parisara is a dry waste management program to provide sustainable dry waste management services to various corporate, industrial companies, institutions, apartments and communities. It has come up as a reliable & sustainable waste management service provider. The objective is to create a waste free environment and to constantly work on environment friendly, cost effective, innovative and sustainable technologies for common man's usage. This program also helps in empowering the disabled by providing employment opportunities.

**Parisara**

- **2003**
- **Bangalore**

- **100 TONNES** to **1000 TONNES** of waste processed every month
- Corporations reached 100
- **Focus on source segregation awareness**
- **Promote** Reduce, Reuse, Recycle
- Increase in dry waste & e-waste **recycling**
- Rise in usage of **recycled products**
- Increased **corporate tie-ups**
- **Recycled certificate** issue launched
- Preliminary waste audit to be conducted

Parisara is planning to expand its team and increase its reach to more number of wards. Currently Parisara is facing severe labour deficit and requirement for a bigger vehicle. The team would make an attempt to solve these issues.
Well Being Out of Waste (ITC-WOW) Samarthanam

WOW is a recycling programme, initiated in 2015, by the Paperboards and Specialty Papers Business of ITC. It is a corporate level program where the focus is on ensuring proper segregation and recycling of waste to protect the environment, ensure a clean and hygienic neighbourhood and create sustainable livelihood for the participants involved in the waste management process. In association with Samarthanam Trust, ITC executes various programmes under WOW with the help of BBMP.

Samarthanam is the only NGO which was identified by the BBMP for propagation activity. Samarthanam was asked by the corporator to sign MOU and work in the wards. Also WOW team was recognised in BTM constituency for increasing the segregation level.

---

**Progress and Impact**

- Increased segregation levels
- Increased dry waste collection in the DWCC
- Increased tonnage of waste to be segregated
- Increased awareness on composting and segregation

**Key Results**

- 33 wards covered in Bangalore
- Collected low value plastic in the wards and sent to cement factories: 625000 tonnes of low value plastic collected
- 33 MoUs for Dry Waste Collection Centre operation
- Giving of bags & pamphlets at each door for dry waste collection after MOU
- 11 PwD employed as hub-supervisors
- 3 interns working on the program
- 1871.5 thousand tonnes of paper sent to recycling

---

www.samarthanam.org
We work with Samarthanam on the project Nipuna, for the empowerment of differently abled and underprivileged citizens through education and skilling. As a part of this project, we set up centers in Guntur and Anantpur districts of Andhra Pradesh with a goal of providing education to the disabled children. The goal of the project is to also to train youth on employable skills in IT, ITES, BPO, Retail, Hospitality, Banking and Insurance domains along with helping them in job placement. We take pride in this partnership with Samarthanam through which we target on touching over 1000 disabled lives through education, skilling, sports and other sensitization events (awareness camps, sensitization workshop, medical camp, job fair etc)

ANUPAMA DUTT,
BUSINESS MANAGER,
MICROSOFT INDIA
Cricket Association for Blind in India (CABI)

Second T20 World Cup Cricket for the Blind 2017

This entire year, CABI was thoroughly occupied with the hosting of 2nd T20 World Cup for the Blind, an international event which was massive and astounding. The event received support from 15 sponsors, 14 partners, State Governments, GOI, other Government bodies and public.
Making of the 17 member Indian team for World Cup, Zonal and National tournaments were played among 24 teams involving around 2700 players across all 4 zones of India. 50 players were selected for Selection trials and 26 players were selected for national selection camp. Coaching camps followed.

Indian Blind Cricket team lifted the winning trophy defeating their competitor Pakistan in the Final Match. Felicitations and appreciation received was mammoth.

Hon Prime Minister, Narendra Modi congratulated Indian Blind Cricket Team by felicitating at his residence appreciating the victory.

Department of Youth Empowerment and Sports, Pramod Madhwaraj, felicitates Karnataka State players with cash awards Rs. 7 lakh each and a State Government job.

Sports Minister Vijay Goel appreciated the team with felicitation and a cash reward of Rs 5 lakh to each team member.

Directorate of Empowerment of Differently Abled, Mr. HD Kumaraswamy applauded the win and assured of a constant Annual Grant of Rs 50 Lakhs to run their matches.

Ministry of Social Justice and Empowerment congratulated the team with a cash award of Rs 2 lakh for the cricketers.
Hon President, Pranab Mukherjee congratulated Indian Blind Cricket Team on winning T20 World Cup Championships consecutively.

Indian mainstream players Virat Kohli, Ghambir and Sreeshanth supported the blind cricketers. Celebrities like Hrithik Roshan/ Anupam Kher/ Atul Kulkarni/ Shah Rukh Khan and few more supported the players. Veterans like Sachin Tendulkar, Virender Sehwag, VVS Laxman, Harbhajan Singh, Mohammad Kaif, Aakash Chopra, Sudeep Tyagi forwarded their appreciation online.

Hon Minister of Social Justice and Empowerment, Thawar Chand Gehlot at the inaugural ceremony.

Samarthanam Annual Report 2016-2017
CABI Kerala conducted the first Day and Night match that is the Kerala Blind Cricket League on Dec 2 and 3, 2016.

The World Blind Council Annual General body Meeting held on Jan 30 in Delhi was attended by delegates from all the 10 countries that represented the elections for WBC. Mahantesh GK was unanimously elected as President of WBC along with John David elected as Director Finance for WBC and Rajneesh as the Regional Development Director Asia WBC. India holds 3 major positions in WBC and has a huge responsibility for taking blind cricket ahead.

A coaching camp was organized for the Nepal blind cricketers, attended by 35 Nepal players including 5 girls who were coached and trained from 19 to 24 May 2016. Sajeev Kumar and John David from CABI were the trainers. The outcome of the training was witnessed when the only double century in the World Cup tournament was hit by Padam Bahadur Badaila, a Nepal player trained by CABI during the Nepal blind cricket coaching programme.

### Outcome

#### Second T20 World Cup Cricket for the Blind 2017

- Extensive media coverage by local and global agencies
- Global presence for visually impaired players in the field of sports
- Interface interactions with ten countries from across the globe
- Sensitised mindsets of the community, millions of people from diverse cultures and backgrounds
- Increased involvement of the community through volunteering with persons with disability
- Development of referral networks for providing support to the players

### Way Forward

- CABI continues to work on the betterment of blind cricket and the players.
- It aims to establish stronger connects with organizations and take blind cricket across international borders.
- Garnering support for the making of a dedicated stadium for blind sports and their allied coaching and training activities. Also gather support for materializing the same project.
- Taking the sport to other countries and increasing the reach.
We've been associated with Samarthanam Trust over the last 10 years and have great appreciation for the work being done by the team. The positive impact on the communities they serve and the success stories have been truly inspiring. Their vision of building an inclusive society for the disabled resonates with Target’s belief in inclusivity and diversity. Our team members have also benefitted from volunteering for activities that Samarthanam has been conducting. We hope to continue working as partners to build a brighter, more inclusive future.”

SHALINI NATRAJ, HEAD – HR, TARGET INDIA
Samarthanam looks out for artistic talent among people with disabilities, imparts training to perfect their skills and provides a stage to showcase the talent. “Sunadha” involves a group of artists who perform on various State, National and International platforms. The troupe includes people with disabilities who excel in classical and folk dance forms, garnering applause and appreciation.

**Sunadha**

With the growing acclaim, the troupe has travelled to USA this year. The performances were remarkable with much appreciation received from spectators. This year students have enrolled under the program for Education and people are receiving training to enhance their capabilities as well. Sunadha tries to improve the performance of the students with senior students aiding the juniors along with teachers.

**Way Forward**

Sunadha aims to encourage more artists by end of the year and bring in more performances for taking their creativity to wider audience. The team will continue to provide all the facilities for their living and professional growth.
Stories of Change...

Usha is a 19 year old daughter of a farmer and home maker from Shimoga district. She belonged to a family of 11 members and resources were limited as her father was a farmer and mother a home maker. Usha is visually impaired by birth and studied till 10th standard and later joined Samarthanam for further education. She has successfully completed her PU education and is persuading second year in BA currently. Apart from academics Usha has developed interest in music, dance and sports. Few of her achievements include winning 1st prize in All India classical and folk dance, clearing junior exam in Bharatnatyam, winning gold in 100m, 400m and 800m respectively receiving the title “All India Champion”. Usha aspires to be a banker and believes that nothing can stop her from achieving it.

Lingaraju received his early education from Shree Ramana Maharshi Academy for the Blind. He is a 29 year old visually impaired individual who picked interest in dance in his second standard. During his 4th standard, he travelled to Australia for his first performance. After few years of finishing his tenth standard, he came back to his school and worked as a dancer. Lingaraju mastered Bharatnatyam and joined Samarthanam to explore greater opportunities. He bagged two prizes in Delhi, two prizes in Kolkata and two prizes in Madurai in National level competitions. He is a happy father of one year old girl and is grateful to Samarthanam for providing a prominent platform. He looks forward to achieving more in cultural sector through our program.

Jayalaxmi stands as an ideal example for a winner despite many hurdles. She was brought up by single parent and lost an eye at the age of five. Her remarkable journey began after joining Samarthanam. It has been 6 years and she completed her BCom and also has overcome her stage fear. She cleared junior exam in Bharatnatyam and plans to write senior exam next. Jayalaxmi won many prizes in All India Dance Competition for Visually Challenged held in Kolkata and Coimbatore. She also took part in many athletic competitions and bagged gold in 100 and 200 meter race in the 17th National Para Athletic Meet held in 2017. She is a national sensation with her performance. Jayalaxmi is grateful to Sunadha that made her a winner in every field she wanted to be a part of.
HEALTH & NUTRITION
Vidyaprasad, supported by Government of India and Government of Karnataka, provides healthy nutritious food to students from Government schools in and around Bengaluru. The food is prepared in a centralized, automated kitchen and is supplied to all the public schools through customized vehicles.

During this year 300 more children were added to the previous year’s count of 7000 kids across 51 schools covering Bangalore South. 1540000 hygienic hot meals were cooked and supplied to all the children. Vidyaprasad supported the hostels across HSR Layout, Hulimavu and JP Nagar. It has been 14 years since Vidyaprasad was started and efficiently taking care of all the food requirements of Samarthanam events as well.
Live as if you were to die tomorrow. Learn as if you were to live forever.

Mahatma Gandhi
REHABILITATION
Samarthanam provides shelter for women in distress under the project “Swadhara” established in 2007 with support from Ministry of Women and Child Development, Government of India. Swadhara provides food, shelter, vocational training, counseling and suitable placement opportunities for women and people with disabilities. Currently the project is providing assistance to women between the age of 18 years and 45 years, hailing from different parts of Karnataka including widows, women with disabilities, economically backward and who witnessed abuse and trauma. Swadhara supports for their re-establishment in the society.

**Swadhara Gruha**

Since inception, Swadhara has been solving and counseling the problems of destitute women and children and this year the number has reached 2567. Innovation introduced in the program was to understand the residents completely by talking to the women, reading their attitude and providing employment at Samarthanam to understand their ability to blend in the society.

- **Awareness camps** to the Anganwadi workers and slums about Swadhara Gruha.
- **Workshops** on rights of women and children conducted at rural level.
- **Re-associating** with successfully settled beneficiaries of Swadhara and making them talk to the present residents to provide them with confidence.
- **Group activities** organized to help the beneficiaries identify talents enabling them overcome trauma and use the same to enhance self-confidence.
- **Management committee meeting** organized monthly to discuss about the progress and plan for the next season.
- **Neighborhood committee meeting** organized by inviting primary health care centre, anganwadi, police station and nearby hospital members, to build self-assurance.
Progress and impact

Networking by employees with different hospitals, police stations, santhwana kendra, counseling units, and others.
To aid beneficiaries with psychiatric issue, Samarthanam associates with hospitals like Nimhans, Manasa, Abhaya, and so on.
Established support from police stations and a contract with the police service which is being very useful in improving the program in aiding women who seek our help.
Legal support also being given to these women to deal with any legal issues pertaining family or society.
The Project is by Department of women and child welfare.
The donations received include tailoring machines, computers, and beautician items helped them support their families post training.
Government officers visit the organization and provide a positive feedback on the activities and also refer other organization who are willing to associate with Swadhara.

Way Forward

Swadhar aims to increase the capacity of the house and accommodate more residents
The team is roping in experienced counselors and in-house counselor for continued support to the women in distress
Swadhara would tie-up with welfare organizations and spread the word to reach out to more people in need
Employment opportunities to the women would be enhanced by supporting and training them
Kids would receive support to pursue their education
Stories of Change...

Mangala Gowri, a 48 year old came through an organization called APSA. Her paralysis attack, heart problem and domestic violence had depressed Mangala a lot. Her husband and son were reluctant to help her. At Swadhara, after a lot of counseling and training her in retail business, Mangala was appointed by Samarthanam to manage Punar project store. Mangala’s son assisted in her treatment for paralysis, heart problem and psychiatric issues. Currently she is stable and quite independent.

Kavya had come to Swadhara quite depressed with the help of CDPO along with her two girls of age 10 days and 3 years. She was in need of counseling and financial support to take care of her kids. As Kavya was facing domestic issues from her family she was initially offered help and later Swadhara approached her husband for counseling sessions. As Kavya’s kids were very young she was convinced to seek support from her family and were finally reunited.

Rathnamma came from Kolar district seeking help with domestic issues in 2015 along with her 3 year old son, Akhil. She was deserted by her family and was hugely depressed. Samarthanam greatly aided in restoring her confidence and helped her get on with life. Rathnamma was trained at Swadhara, helped her rebuild confidence and motivated her to work as a volunteer for 3 months at Samarthanam LRC as computer tutor. Rathnamma is currently working at an organization called APSA.
Community Based Rehabilitation program

Samarthanam initiated a Community Based Rehabilitation (CBR) program in 2014 in Ramanagara District of Karnataka establishing a 'District Disability Rehabilitation Centre' (DDRC) to cater services to around 30,000 persons with disabilities. This centre facilitates community based solutions in the areas of Health, Education, Livelihood and so on.

- **10 schooling initiatives**
- **25 health camps organized**
- **1000 patients assisted**
- **10 livelihood training programmes for PwDs**
- **45 PwDs trained for livelihood skills**
- **Health, hygiene and sanitation awareness programmes**
Working Womens Hostel

Samarthanam established a working womens hostel in Prashant Nagar, Bengaluru in 2013 to provide secure residential facility under vigilant supervision and hygienic nutritious food to working women with disabilities, employed with various organizations in Karnataka. The initiative supports differently abled working women and girl students going to pursue higher education.

Shivaleela is a 31 year old individual from Belagavi who has been affected with polio at the very young age of 3 years. She had to go through a lot of hurdles to complete her primary education but that did not stop her from pursuing education further. Shivaleela also pursued higher education with PUC graduation and B.Ed with specialization in social science and Kannada. Shivaleela also worked as a teacher for 2 years before approaching Samarthanam for a 2 month training in retail management. Post training, appreciating her capability and hard work, she received an offer from a retail management company, where, Shivaleela also got promoted as Sales Supervisor.

Stories of Change...

Residents 50
Encouraging and motivating the talent of residents
Women receiving job promotion 4
Job offers received 1
Motivating monthly sessions and talks among residents

Students cleared respective exams successfully
An analysis shows improvement in skills of youth from rural areas
Students exploring talents and competing with the society
Improved facilities in the house
Complete support for an improved performance

Year 2016-17 witnessed fruitful outcome including:
• Brilliant academic performance
• Partaking in activities at colleges
• Women recognized at work places
• Appreciation from employers for quality of work produced
It was in 1997 that I joined Samarthanam as a volunteer. I was with Mahantesh GK, the Founder of Samarthanam and greatly inspired by his vision and aspiration to serve the society. Samarthanam introduced Parisara project and I am glad to be a part of the initiative which promotes the concept of recycling at large. The journey with Samarthanam changed my life. I witnessed the organization grow from 1 to 1000 and can see that it has much further to travel. I believe Parisara has great potential and wish to take the environment initiatives to the next level.

GIRISH MN,
PROJECT LEAD, PARISARA
Management Discussion and Analysis

An Overview

Based on the census from 2011 India has a population of 121 Cr of which about 2.68 Cr persons are ‘disabled’ which is 2.21% of the total population. 20.3% are movement disabled, 18.9% hearing impaired and 18.8% visually impaired. Many kids with disabilities have never seen the insides of a school and the young continue to toil proving their stance in the job world. Indian Government is doing its fair bit to empower the disabled fraternity and provide them their rights beginning from referring to the disabled as ‘Divyang’ to launching of ‘Accessible India Campaign’ for improving their sustainability. On the same road, Samarthanam feels equally responsible to share the load by striving for their development.

Samarthanam branched out into categories reaching out to people in need. With its diverse verticals the organization ascended from 10,000 beneficiaries in 2000 to 50,000 beneficiaries to date. Two decades down and our vision and mission are still intact. Samarthanam aims to reach out to 100,000 persons with disabilities by 2020, majorly supporting school children education and employment for youth with disabilities.

Samarthanam’s barrier-free residential school, which is in the making, received support from many firms under CSR majorly. Around 100 corporate entities support Samarthanam. We are entirely focused on raising the rest for the successful completion of school and ring the bell for 700 kids who will be receiving quality education here. Also, Samarthanam associated with corporate, spreading its wings to new geographies, establishing skilling centres pan India. It aims to broaden the perimeter and continue to make more skilling centres in regions which need us the most. With the blind cricket world cup in our hands for the second time, the cricket team is in high spirits and to improve the stature of blind cricket further, awareness programmes are going to be run on a large scale. We are always striving to improve our services, be it education, employment, training, sports or women welfare. With a strong operational model, unfaltering support from Government, generous donors, supporters, stakeholders and CSR network, Samarthanam treads on to achieve vision 2020!
Our operational model

Samarthanam houses various departments including professionals in the respective fields who join forces for the hassle free operation and administration of the organization in a work-friendly ambience.

At Samarthanam we believe that cooperation and coordination are the two best practices which can lead to efficient work and hassle free operation. The mission of empowering the visually impaired, disabled and underprivileged people is clear and thriving. We receive support from various verticals and are committed to creating value for all our stakeholders.

Human resources

Samarthanam human resources report show that manpower growth has increased by 34% this year. Samarthanam manpower shows no differentiation in hiring people but completely believes in efficiency and ability. The total head count is 526 employees of which 37.4% are women and persons with disability are 34%.

Staff with disabilities

<table>
<thead>
<tr>
<th>Disability</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Visually impaired</td>
<td>20%</td>
</tr>
<tr>
<td>Physical disability</td>
<td>12%</td>
</tr>
<tr>
<td>Speech and Hearing impaired</td>
<td>2%</td>
</tr>
</tbody>
</table>

This year the team has implemented certain safety and surveillance measures including VMS (Visitors Management System), to have a record on the moving visitors, CCTV camera at all centers for improved surveillance and anti harassment committee has been launched as well. Employee background verification process was introduced which would be run before hiring a new employee. To ensure the safety of those who work under hazardous conditions, ‘Accident Relief Care’ ARC provision was initiated.

Staff classification according to employment status

<table>
<thead>
<tr>
<th>GENDER</th>
<th>FULL-TIME</th>
<th>PART-TIME</th>
<th>PAID CONSULTANTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Male</td>
<td>329</td>
<td>-</td>
<td>14</td>
</tr>
<tr>
<td>Female</td>
<td>197</td>
<td>-</td>
<td>9</td>
</tr>
<tr>
<td>Total</td>
<td>526</td>
<td>Nil</td>
<td>23</td>
</tr>
</tbody>
</table>
Fundraising

Samarthanam has seen a very healthy growth rate CAGR (Compound Annual Growth Rate) of 49% from 2008-09. And compared to last year a growth rate of more than 60% is recorded. The sustainability of projects is ensured by the fundraising team. While individual support is quite significant, CSR has been the biggest strength for fundraising.

Corporate partnerships with Samarthanam are consistent and enduring standing to be the major support system for the initiatives at Samarthanam. Currently Samarthanam works with over 100 corporates who contribute their valuable time, skill and money. The team is now expanding its operations into newer cities like Delhi, Mumbai, Hyderabad and Chennai.

Funds received

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>16%</td>
</tr>
<tr>
<td>Corporate – CSR</td>
<td>75%</td>
</tr>
<tr>
<td>Government Agencies- State/Central</td>
<td>9%</td>
</tr>
<tr>
<td>Others</td>
<td>0.1%</td>
</tr>
</tbody>
</table>

Categorization of staff according to salary

<table>
<thead>
<tr>
<th>SLAB OF GROSS SALARY PLUS BENEFITS (RS. PER MONTH)</th>
<th>MALE</th>
<th>FEMALE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upto 5000</td>
<td>7</td>
<td>6</td>
<td>13</td>
</tr>
<tr>
<td>5000-10000</td>
<td>86</td>
<td>93</td>
<td>179</td>
</tr>
<tr>
<td>10000-25000</td>
<td>201</td>
<td>89</td>
<td>290</td>
</tr>
<tr>
<td>25000-50000</td>
<td>28</td>
<td>12</td>
<td>40</td>
</tr>
<tr>
<td>50000-100000</td>
<td>2</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>100000 above</td>
<td>1</td>
<td>Nil</td>
<td>1</td>
</tr>
<tr>
<td>Total</td>
<td>325</td>
<td>201</td>
<td>526</td>
</tr>
</tbody>
</table>

CSR split- Project wise

<table>
<thead>
<tr>
<th>PROJECTS</th>
<th>PERCENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Skilling</td>
<td>37%</td>
</tr>
<tr>
<td>Building construction</td>
<td>20%</td>
</tr>
<tr>
<td>Environment</td>
<td>18%</td>
</tr>
<tr>
<td>Education</td>
<td>14%</td>
</tr>
<tr>
<td>Cricket</td>
<td>7%</td>
</tr>
<tr>
<td>General</td>
<td>3%</td>
</tr>
<tr>
<td>Digital Library</td>
<td>1%</td>
</tr>
<tr>
<td>Grand Total</td>
<td>100%</td>
</tr>
</tbody>
</table>
Volunteering

At Samarthanam, we have seen an increase in both corporate and student volunteering in the past couple of years. To cater to the large number of volunteers from the corporate, educational institutions as well as individuals, we have dedicated employees working round the clock throughout the year. To avoid confusion and overlapping, a customized calendar is prepared for the corporate every quarter.

This year (2016 – 17) we saw 43 plus corporate volunteering with Samarthanam and 100 plus students completing their internship. From the corporate more than 3000 volunteers contributed approximately 9 lakh of their working hours. More than 100 students from various colleges in and outside of Karnataka completed their one month social internship.

Corporate have recognized the importance of volunteering as part of the CSR activity and have found Samarthanam to be an apt organization because of the diversity in programmes. Out of an approximate 9 lakh hours, 77% of it was contributed by the corporate towards the volunteering effort.

<table>
<thead>
<tr>
<th>Corporate</th>
<th>58%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Educational institutes</td>
<td>40%</td>
</tr>
<tr>
<td>Others</td>
<td>2%</td>
</tr>
</tbody>
</table>

Major events organized to promote cricket for the blind this year like Walkathon and 2nd T-20 Cricket World Cup for the Blind witnessed the highest volunteering engagement including a turnaround of 3500 plus volunteers on the whole.
### Finance and Accounts

#### AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2017

<table>
<thead>
<tr>
<th>Receipts/Expenditures</th>
<th>2016-17</th>
<th>2015-2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>RECEIPTS</strong></td>
<td>Amount</td>
<td>% age</td>
</tr>
<tr>
<td>Opening Balance</td>
<td>500.59</td>
<td>12.72%</td>
</tr>
<tr>
<td>Earned/Self generated income</td>
<td>25.41</td>
<td>0.65%</td>
</tr>
<tr>
<td>Donations from Indian Sources</td>
<td>1,821.75</td>
<td>46.28%</td>
</tr>
<tr>
<td>Grants from Indian Sources</td>
<td>288.82</td>
<td>7.34%</td>
</tr>
<tr>
<td>Donations from International Sources</td>
<td>944.37</td>
<td>23.99%</td>
</tr>
<tr>
<td>Loans</td>
<td>238.19</td>
<td>6.05%</td>
</tr>
<tr>
<td>Other Receipts</td>
<td>117.03</td>
<td>2.97%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>3,936.16</td>
<td>100%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenditures</th>
<th>2016-17</th>
<th>2015-2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PAYMENTS</strong></td>
<td>Amount</td>
<td>% age</td>
</tr>
<tr>
<td>Capital items/assets purchased for the Organisation</td>
<td>552.14</td>
<td>14.03%</td>
</tr>
<tr>
<td>Salaries, Benefits, Consultants Fees etc.,</td>
<td>1,002.24</td>
<td>25.46%</td>
</tr>
<tr>
<td>Staff Travel</td>
<td>64.64</td>
<td>1.64%</td>
</tr>
<tr>
<td>Office Support</td>
<td>59.78</td>
<td>1.52%</td>
</tr>
<tr>
<td>Programme</td>
<td>810.17</td>
<td>20.58%</td>
</tr>
<tr>
<td>Other Payments</td>
<td>307.02</td>
<td>7.80%</td>
</tr>
<tr>
<td>Deposits &amp; Advances</td>
<td>272.30</td>
<td>6.92%</td>
</tr>
<tr>
<td>Closing Cash and Bank Balance</td>
<td>867.87</td>
<td>22.05%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>3,936.16</td>
<td>100.00%</td>
</tr>
</tbody>
</table>

*Rs in lakhs
AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2017

<table>
<thead>
<tr>
<th></th>
<th>2016-17</th>
<th></th>
<th>2015-2016</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Amount</td>
<td>% age</td>
<td>Amount</td>
<td>% age</td>
</tr>
<tr>
<td>Earned/Sell generated income</td>
<td>36.92</td>
<td>1.26%</td>
<td>14.88</td>
<td>0.80%</td>
</tr>
<tr>
<td>Donations from Indian Sources</td>
<td>1,674.09</td>
<td>57.19%</td>
<td>1,270.21</td>
<td>68.48%</td>
</tr>
<tr>
<td>Grants from Indian Sources</td>
<td>322.82</td>
<td>11.03%</td>
<td>298.57</td>
<td>16.10%</td>
</tr>
<tr>
<td>Donations from International Sources</td>
<td>611.97</td>
<td>20.91%</td>
<td>271.27</td>
<td>14.62%</td>
</tr>
<tr>
<td>Other Income</td>
<td>281.21</td>
<td>9.61%</td>
<td>-</td>
<td>0.00%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>2,927.01</td>
<td>100.00%</td>
<td>1,854.93</td>
<td>100.00%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2016-17</th>
<th></th>
<th>2015-2016</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Amount</td>
<td>% age</td>
<td>Amount</td>
<td>% age</td>
</tr>
<tr>
<td>Salaries, Benefits, Consultants Fees etc.,</td>
<td>1,002.24</td>
<td>34.24%</td>
<td>692.82</td>
<td>37.35%</td>
</tr>
<tr>
<td>Staff Travel</td>
<td>64.64</td>
<td>2.21%</td>
<td>30.55</td>
<td>1.65%</td>
</tr>
<tr>
<td>Office Support</td>
<td>59.78</td>
<td>2.04%</td>
<td>49.40</td>
<td>2.66%</td>
</tr>
<tr>
<td>Programme</td>
<td>810.17</td>
<td>27.68%</td>
<td>640.76</td>
<td>34.54%</td>
</tr>
<tr>
<td>Other Expenses</td>
<td>113.18</td>
<td>3.87%</td>
<td>74.48</td>
<td>4.02%</td>
</tr>
<tr>
<td><strong>Total Expenditure</strong></td>
<td>2,050.01</td>
<td>70.04%</td>
<td>1,488.01</td>
<td>80.22%</td>
</tr>
<tr>
<td>Depreciation</td>
<td>64.90</td>
<td>2.22%</td>
<td>37.13</td>
<td>2.00%</td>
</tr>
<tr>
<td>Excess of Income over expenditure</td>
<td>812.10</td>
<td>27.75%</td>
<td>329.79</td>
<td>17.78%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>2,927.01</td>
<td>100.00%</td>
<td>1,854.93</td>
<td>100.00%</td>
</tr>
</tbody>
</table>
## AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2017

### ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2016-17</th>
<th></th>
<th>2015-16</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Amount (Rs.)</td>
<td>% age</td>
<td>Amount (Rs.)</td>
<td>% age</td>
</tr>
<tr>
<td>Fixed Assets</td>
<td>1,417.64</td>
<td>47.95%</td>
<td>930.41</td>
<td>51.12%</td>
</tr>
<tr>
<td>Deposits &amp; Advances</td>
<td>566.08</td>
<td>19.15%</td>
<td>334.10</td>
<td>18.36%</td>
</tr>
<tr>
<td>Receivables</td>
<td>105.19</td>
<td>3.56%</td>
<td>54.94</td>
<td>3.02%</td>
</tr>
<tr>
<td>Cash and Bank Balances</td>
<td>867.88</td>
<td>29.35%</td>
<td>500.59</td>
<td>27.50%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>2,956.79</td>
<td>100.00%</td>
<td>1,820.04</td>
<td>100.00%</td>
</tr>
</tbody>
</table>

### LIABILITIES

<table>
<thead>
<tr>
<th></th>
<th>2016-17</th>
<th></th>
<th>2015-16</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Amount (Rs.)</td>
<td>% age</td>
<td>Amount (Rs.)</td>
<td>% age</td>
</tr>
<tr>
<td>General Fund (unrestricted fund)</td>
<td>397.77</td>
<td>13.45%</td>
<td>388.93</td>
<td>21.37%</td>
</tr>
<tr>
<td>Corpus and endowment fund(s)</td>
<td>19.60</td>
<td>0.66%</td>
<td>14.00</td>
<td>0.77%</td>
</tr>
<tr>
<td>Building Fund</td>
<td>573.42</td>
<td>19.39%</td>
<td>533.92</td>
<td>29.34%</td>
</tr>
<tr>
<td>Advance Grantgs</td>
<td>691.24</td>
<td>23.38%</td>
<td>207.48</td>
<td>11.40%</td>
</tr>
<tr>
<td>Payables</td>
<td>425.52</td>
<td>14.39%</td>
<td>308.78</td>
<td>16.97%</td>
</tr>
<tr>
<td>Reserve Fund</td>
<td>37.14</td>
<td>1.26%</td>
<td>37.14</td>
<td>2.04%</td>
</tr>
<tr>
<td>Excess of Income over expenditure</td>
<td>812.10</td>
<td>27.47%</td>
<td>329.79</td>
<td>18.12%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>2,956.79</td>
<td>100.00%</td>
<td>1,820.04</td>
<td>100.00%</td>
</tr>
</tbody>
</table>
Education is not the learning the facts, but the training of the mind to think.

Albert Einstein
Communications

Samarthanam communications have taken a new form with streamlining the work flow and improved results on the whole. The online and offline communication sectors have been streamlined with a drive towards enhancing the reach of the organization. The website has been revamped with improved navigation, understandability and accessibility. The print collaterals have been restructured with renewed content and layout. Quarterly Newsletters and Annual Reports have been restructured with timely printing and distribution. Streamlining the work flow with respect to various printing and publishing has been accomplished. Extensive utilization of social media for branding and promotion of events has taken place. Consequently the web statistics portray widened reach and increase in web statistics overall.

By tapping various digital marketing techniques and strategies, the team introduced a new approach to branding and promotion during large events such as Walkathon and T20 World Cup. By adopting new strategies and upgrading technologically the promotion of events has been on a smoother road.

Information technology

Technology is one among the many other features that Samarthanam considers significant for growth. The entire organization including its many units across India is strongly supported by latest technology. The first step was installing CCTV surveillance, biometric attendance and ID cards to employees across all administrative offices of Samarthanam. Also the skilling centres are booming with the latest assistive technology including the new application for android and iOS which are being developed to address the digital accessibility and mobility issues of the disabled. The setting up of smart classes with state of the art technology is under process for providing enhanced education in the new barrier free residential school.

Transportation

Samarthanam operates an efficient transport system across schools, midday meals, training centres and other necessities of beneficiaries. A well trained team handles the process and this year two new buses have been added to the fleet, for hassle free commute across various regions where Samarthanam is spread out.

Infrastructure

Samarthanam barrier free residential school, which is in the making, is being constructed with complete accessibility to address the needs of all disabilities. Ultramodern infrastructure with accessible assistive technology, auditorium with meditation hall, yoga centre, gymnasium and therapy rooms are being set up.
Learning gives creativity,
Creativity leads to thinking,
Thinking provides knowledge,
Knowledge makes you great.

Abdul Kalam
Awards in 2016-17

NASSCOM SOCIAL INNOVATION AWARD
for use of technology in skilling for persons with disability 2016

Awards and Credentials

- Spirit of Humanity Award for excellence in the field of eyecare by AmeriCares India 2015
- National Award for Child Welfare in the institution category received from Dr. Pranab Mukherjee, Honourable President of India 2014
- State Award for Exceptional work in the field of disability 2013
- PMI Award for Successful Project Management of World Cup for the Blind 2013
- Winner of 15th NCPEDP- Shell Helen Keller Award 2013
- Nominee for “Indian of the Year - Public Service” by CNN-IBN 2012
- Vajrakumara Award for excellence in the field of providing a better lifestyle for people with different disabilities 2011
- NDTV Spirit of Sports Award for lifetime achievement for contribution in the field of sports against the odds 2012
- National Award for Child Welfare by Ministry of Women & Child Development, Government of India and received from Smt. Pratibha Patil, Honourable President of India in 2010
- Aryabhata International Award in recognition of the excellent contribution and services in the field of Visually Impaired 2009
- State Award in recognition of services rendered for persons with disability, 2007 and 2009
Samarthanam in NEWS

India Beat Pak to Win Blind WC
The Indian blind cricket team successfully defended its Twenty20 World Cup title here on Sunday, defeating arch-rivals Pakistan in the final for the.

National Award Winning NGO
Samarthanam Trust opens Delhi Center

Walkathon in Bengaluru spreads awareness on cricket for blind
WHEN CRICKET LIGHTS UP A THOUSAND EYES

I have been very fortunate during my journey and how many wonderful opportunities along the way. I want every disabled person out there to know that the sky is their limit.
## OFFICES

**HSR Layout (Head Office)**  
CA: 39, 15th Cross, 16th Main, Sector – 4,  
HSR Layout, Bengaluru – 560102

**JP Nagar Division**  
#11, Villa Suchita, 1st cross, 17th A Main,  
J.P. Nagar II Phase, Bengaluru - 560078

**Samarthanam High School**  
#9, Reddy Building, Someshwara Layout,  
BG Road, Hulimavu, Bengaluru - 560076

**Gadag Division**  
L H Dudihalli Building, 4th Cross,  
Panchakshar Nagar, Gadag- 582101

**Dharwad Division**  
No. 48, Dasappa & Sons Building, 5th Main, Gandhi Nagar, Dharwad - 580004

**Belagavi Division**  
House No 11, Scheme 40, Shri Ram Colony,  
3rd Stage, Hanuman Nagar,  
Belagavi - 560019

**Bellari Division**  
Door No – 17/1, Beside Maddikere Bhimaya School, Moka Road, Gandhi Nagar Main Road, Bellari- 583103

**National Office**  
E-18 A, East of Kailash, Ground floor,  
New Delhi - 110065

**Guntur Division**  
# 4-14-223/6, First Floor, Anjaneyapet Main Road, Amaravathi Road,  
Opp Sri Rama Hospital, Guntur,  
Andhra Pradesh-522002

**Ananthapur Division**  
Rayalaseema Branch (Microsoft Project)  
DRDA TTDC Building, Near Eenadu Office,  
Rapthadu, Ananthapur, A.P. 515722

**Hyderabad Division**  
Plot No.3,B; BSNL Lane, Sainagar Colony,  
Survey No 22, Picket,  
Secunderabad - 500009

**Chennai Division**  
Plot No.120, Sri Bhuvaneshwari Nagar, 1st Main Road, Velachery, Chennai - 600042

**Mumbai Division**  
B Wing, 302, 3rd Floor,  
Mangalya Society, Maroshi Road,  
Opp. Moral Fire Brigade, Near SBI Moral Andheri East, Mumbai-59

### Samarthanam Overseas Offices

**Samarthanam Trust for the Disabled UK**  
447, Kenton Road, Harrow, Middlesex,  
United Kingdom, HA3 0XY

**USA Office**  
Samarthanam USA, 21Southwest Cutoff,  
Northboro, MA 01532